

| <i>THE WORCESTER BUSINESS RESOURCE ALLIANCE</i> | | | | | | | |
|---|--|--|--|--|--|---|--|
| Center for Women and Enterprise (CWE) | InnerCity Entrepreneurs (ICE) | Martin Luther King Jr. Empowerment Center (MLK) | MA Small Business Development Center(SBDC) at Clark University | SCORE of Worcester | The City of Worcester | U.S. Small Business Administration | WPI Venture Forum |
| Business Plan Courses | Nine(9) Month Certificate Program: for Existing Businesses \$250K-\$10M | Small Business Technical Assistance | Business Counseling | 1-on-1 Business Counseling | Site Search Assistance | Information | Monthly Programs |
| Community Entrepreneurs Program | 15 Classes | Business Counseling | Business Plan Development Equity Business Plans | Team Business Counseling | Technical Assistance | Workshops | Spotlight on Entrepreneurs |
| Loan Consulting | 6 CEO Mentoring Groups | Workshops | Loan Packaging | Business Plan Development | Financial Assistance | Seminars | Radio Program |
| Business Workshops | 2 Seminars | Seminars | Cash Flow Management | Cost-effective Marketing Suggestions | | 8A Certification | Networking Events |
| Individual Consulting | 1 Private Sector Networking Event | Professional Services Group | Marketing & Sales Strategy | Succession Planning | | DBE Certification | Annual Breakfast |
| Individual Coaching | Self Paced Learning | Business Incubation Space | Financial Plan Development Strategic Planning | Business Growth Mentoring | | Counseling | Business Plan Contest |
| Networking Events | 1-on-1 with Business Expert | Culturally Sensitive Job Training | Buy/Sell Valuation Assistance | Strategy Development | | Loan Programs | |
| Venture Capital Center | | Resource Library | Export Assistance | | | | |
| Women's Business Enterprise Certification | | | Innovation & Technology Support | | | | |
| | | | PTAC | | | | |
| 50 Elm Street, 2nd Floor Worcester, MA 01609 508-363-2300 | 237 Chandler Street Worcester, MA 508-756-7770 | 237 Chandler Street Worcester, MA 01609 508-756-6330 | 950 Main Street Worcester, MA 01610 508-793-7615 | 446 Main Street Worcester, MA 01608 508-753-2929 | Economic Development Division 44 Front Street Worcester, MA 01608 | Springfield Office One Federal Street Building 101-R | WPI Venture Forum 100 Institute Road Worcester, MA 01609 |
| www.cweonline.org | www.innercityentrepreneurs.org | www.mlkj-bec.org | www.clark.edu/offices/sbdc | www.scoreworcester.org | 508-799-1400 www.worcestermass.org | Springfield, MA 01105 413-785-0258 www.sba.gov | 508-831-5075 www.wpiventureforum.org |